



## IMMIXGROUP ANNOUNCES 10 NEW ENTERPRISE MOBILITY AND IT INFRASTRUCTURE VENDORS

*Products from New Vendors Now Available to Government Agencies and Channel Partners*

**MCLEAN, VA, MONDAY, MARCH 23** – immixGroup, Inc., which helps technology companies do business with the government, announced today that it added 10 new [Enterprise Mobility](#) and [IT Infrastructure](#) vendors to its product portfolio over the past three months.

immixGroup acts as a distributor of enterprise products for the public sector and makes these products and others available to the company's more than 800 channel partners and to government agencies through a variety of [federal, state, and local contract vehicles](#). These include multiple GSA Schedule contracts, NASA SEWP IV, and the Air Force's NETCENTS-2 contract.

The following enterprise mobility and IT infrastructure vendors became immixGroup clients in the past three months:

- **AdCom Technologies** works with organizations to help them use telecommunications and networking technology to achieve business goals. They provide telecommunications systems, computer networks, and technology support services to businesses and government agencies.
- **Coho Data** enables organizations of all sizes to build their own high performance web-scale storage for their private cloud. They are developing the first flash-tuned scale-out storage architecture designed for private clouds.
- **Crossroads Systems, Inc.** is a global provider of data archive solutions. Through the use of new technologies, Crossroads delivers customer-driven solutions that enable proactive data security, advanced archiving, optimized performance, and significant cost-savings.
- **CyTech Services** supports its government, commercial, and legal community clients by turning data into action. Its products enable critical decision-making cycles by providing clients with the timely, relevant, actionable intelligence and information they need to accomplish their missions.

- **Elemental Technologies** is a supplier of software-defined video solutions for content delivery to any device. Elemental pioneered the use of software-defined video processing to distribute video over IP networks.
- **GlobalSCAPE Inc.** is a software developer whose focus is dealing with the reliability of mission-critical operations by securing sensitive data and intellectual property in multiple scenarios and across multiple platforms, including remote and mobility solutions.
- **Hypori** combines deep experience in mobility, security, and Android development to help commercial and public sector organizations tackle their most challenging mobile risk management issues: safeguarding enterprise data without creating privacy liabilities.
- **Micro Systemation (MSAB)** provides forensic technology for mobile device examination. The company has been involved with mobile communications since 1984 and now has a singular focus on the forensic recovery of data from mobile devices.
- **Thursby Software** is a leader in enterprise Apple iPad, iPhone, and Mac integration with historically Microsoft focused infrastructure and more recently cloud, SaaS, and Android.
- **Welbeck Secure** provides integrated products and software that enable enterprises to connect and extend their networks with trust and control while allowing users to be fully productive with the minimum of set-up, frustration, or IT support.

“As we’ve continued to invest in our Enterprise Mobility and IT Infrastructure programs, more vendors have seen value in distributing their products to solutions providers, systems integrators, and government agencies through immixGroup,” said Chris Wilkinson, Senior Director of Market Development. “We’re pleased to add these companies to our growing family of brands in this important category and look forward to helping them accelerate their public sector sales while better serving our channel partners and government customers.”

For a complete list of Enterprise Mobility products available from immixGroup visit:

<http://immixgroup.com/government/products/enterprise-mobility/>.

For a complete list of IT Infrastructure products available from immixGroup, visit:

<http://immixgroup.com/government/products/it-infrastructure/>.

## **ABOUT IMMIXGROUP, INC.**

immixGroup helps technology companies do business with the government. immixGroup’s unique platform of services enables software and hardware manufacturers and their channel partners to grow their public sector business and accelerate the sales cycle. Since 1997, immixGroup has delivered the specialized resources and expertise these companies need to increase their revenue, support their demand creators, and operate efficiently. And government agencies trust immixGroup to provide leading IT products through their preferred contracts and

business partners. For more information, contact immixGroup, Inc. at 703-752-0610, via email at [info@immixgroup.com](mailto:info@immixgroup.com), or on the Web at [www.immixgroup.com](http://www.immixgroup.com).

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