



nordnet

Q4

Year-end report 2015

Nordnet is a bank for investments and savings and has operations in Sweden, Denmark, Finland and Norway. The concept behind Nordnet is to give customers control of their money, and our vision is to become the no. 1 choice for savings in the Nordics. Nordnet AB (publ) is listed on the Nasdaq Stockholm exchange.

October – December 2015

- Operating income increased by 14 percent to SEK 325.7 million (284.5)
- Operating profit rose by 18 percent to SEK 113.2 million (95.6)
- Profit after tax for the period rose by 9 percent to SEK 87.5 million (80.0)
- Earnings per share before and after dilution rose by 9 percent to SEK 0.50 (0.46)

January – December 2015

- Operating income increased by 15 percent to SEK 1,249.4 million (1,085.8)
- Profit after tax for the period rose by 29 percent to SEK 357.1 million (276.6)
- Earnings per share before dilution rose by 30 percent to SEK 2.05 (1.58)
- Earnings per share after dilution rose by 29 percent to SEK 2.04 (1.58)

Highlights from the fourth quarter

- Launch of Nordnet Supermarket – commission-free trading in over 6,000 exchange-traded products
- Nordnet's customers carried out 5.7 million transactions – a quarterly record
- Lending exceeded SEK 7 billion
- Nordnet's Board of Directors proposes increasing the dividend to SEK 1.30 (1.00) per share

Operating profit January–December

SEK 448.6 (337.0)
million

Savings capital 31 December

SEK 200 (166)
billion

Active customers 31 December

490,400 (432,600)
customers

Net savings January–December

SEK 12.9 (16.3)
billion

Trades January–December

19,831,700 (14,642,500)
trades

Lending* 31 December

SEK 7.1 (5.6)
billion

*Lending excluding pledged cash and cash equivalents, see Note 5.

More about Nordnet for investors, analysts and media can be found at www.nordnetab.com.

To become a customer, visit nordnet.se, nordnet.no, nordnet.dk or nordnet.fi.

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CEO Håkan comments Q4

Events in the global economy and on the stock market are currently at the forefront of most peoples' minds. During the quarter there has been much talk of the slide in oil prices, China's economic slowdown, persistent historically low interest rates, the high influx of new companies on the stock market and spectacular price trends for particular companies and sectors. There is a generally heightened level of interest in saving in shares and mutual funds, which means growth for our business. Some 14,400 Nordic private individuals have chosen to start saving on Nordnet's platform over the past three months, and 2015 saw our customer base grow by 13 percent.

Our revenue for the October–December period is SEK 325 million, which, in terms of income, is one of our best quarters ever. The primary reason is that during the quarter our customers have been far more active on the stock market, which has generated more commission income. In the October–December period, our customers completed an impressive 5.7 million transactions, which is a new record. Our lending continues to increase and in Q4 passed SEK 7 billion for the first time. However, generally low interest rates means our revenue from net interest is failing to increase to the same extent.

Costs for the quarter totalled SEK 212 million, which is higher than in previous quarters. The main explanation behind this is that as a company we have chosen to continue to maintain a high pace of change. We want to enhance our organisation to enable us to deliver new products more quickly, and have therefore invested in personnel in the areas of IT and products, as well as infrastructure in the form of IT investments and skills development.

When we ask our customers what they consider to be important in their choice of bank, price and product often top the list. Nordnet continues to challenge outdated fee structures and put pressure on the price of investment and saving services. We have been the price leader in share trading and pension saving for some time, and with our four Super Funds, we are the only bank that offers fee-free index savings with exposure to all of the Nordic countries. In the first half of 2015 we launched a low-interest loan with securities as collateral on all of our four markets. In Sweden it is called the "Knockout loan". This product allows us to offer customers who have well-diversified savings the very lowest lending rates available in the Nordic markets. Our Swedish personal loan product, "Toppenlånet", is also a price leader for customers wishing to take out an unsecured loan. The start of November saw the launch of the "Nordnet Supermarket" marketplace in Sweden. A collaboration with five leading issuers means we are now able to offer our customers commission-free trading in over 6,000 exchange-traded products, e.g. warrants and certificates.

Over the past few years we have launched a vast number of new savings and loan products. The focus in product development is now on the user experience – the store where we sell our products. We have initiated work on developing a new website and will be presenting some new features during the year. But we will never hold a grand opening of an entirely new website. We develop ideas, test them out with a customer panel and integrate what works into the existing structure.

My most important task as CEO is to see that we have satisfied customers. Satisfied customers mean growth. I believe the key to achieving this is to continue delivering innovative and user-friendly products and to offer them at affordable prices. In short giving you, the customer, more bank for your money – More Bank for the Buck.

If you have any comments or questions about our business that you would like to share, you can find me on Twitter.

Håkan Nyberg

@CEONordnet



Operations

About Nordnet

Nordnet is a bank for investment and saving with operations in Sweden, Norway, Denmark and Finland. We started up in the mid-90s and we are motivated by the desire to grant private individuals greater control over their money. That's why we digitised share trading and reduced costs. We redefined our industry, and we still maintain that approach today. We give our clients the knowledge, inspiration and tools they need to be able to invest independently and receive the best possible return on their money. Our vision is to be the no. 1 choice for savings and investments in the Nordic region.

At Nordnet, we stand for transparency. Transparent Banking is the way we live and work. It is aimed at transparency in our business, making expertise available, clarity in communication about, for example, rates, terms and products, and openness to the public and customers.

Nordnet's core business consists of trading in securities via the internet. Our customers can invest in shares, mutual funds, ETF's, options, commercial papers, structured products and they can make pension savings at low commission and without fixed charges. In the Swedish market, we also offer personal loans.

Most of Nordnet's customer base consists of Nordic private individuals. Nordnet also partners with advisors and other banks who act as agents for Nordnet, bringing in new customers and acting by proxy on customers' behalf.

Nordnet AB (publ) is listed on the Nasdaq Stockholm Mid Cap list under the NN B ticker.

Market

Full year 2015

2015 was a mixed year for the Nordic stock markets, with results that varied considerably across the four markets. The Copenhagen Stock Exchange performed the best, climbing 36 percent, largely driven by the pharmaceutical firm Novo Nordisk, which rose by more than 50 percent during the year. At the other end of the scale was the Stockholm Stock Exchange, which performed the worst of all the Nordic exchanges after the OMXS30-index closed at just under zero for the full-year 2015. The stock markets in Helsinki and Oslo rose by 12 and 3 percent respectively in 2015.

The year was characterised by a persistently apprehensive global climate, with both political and economic concerns ever-present. Crises in Greece and China led periodically to fears among investors. Sliding commodity prices and broad-based deflation tendencies were other key factors during the year.

The general uncertainty about the strength of the global economy meant that central banks continued to keep their collective foot on the gas by providing various kinds of stimuli. Towards the end of the year, the Fed decided to raise the key interest rate, the first hike following several years of a zero interest-rate policy and a possible indication of the start of a new phase in the financial markets. Another recurring theme in 2015 was concern about imbalances created by the extremely low interest rates, and the risk of bubbles bursting with potentially negative consequences in the long term.

On the corporate front, major companies and small companies were almost living in separate worlds in 2015. Heavyweights in traditional sectors, such as H&M, Volvo and Ericsson, experienced a weak year on the stock market, while there was an explosion of interest in smaller and more speculative shares. Companies such as Fingerprint, Precise Biometrics and Next saw their share prices rocket, attracting an unprecedented level of interest among investors. It was also a good year for IPOs as many new companies were listed on the Nordic stock markets.

From an investor's point of view, whether or not 2015 was a good year depends largely on which markets and which shares they focused on.

Fourth quarter 2015

The fourth quarter gave us a mixed end to the year. All in all, all four Nordic markets rose during the quarter and the period was a recovery after the summer's weak market development. The best performance came from the Helsinki Stock Exchange, which saw an increase of 13 percent. The worst was Stockholm, which noted an upswing of just two percent. The quarter began with a recovery after the summer's turbulence relating to the crises in Greece and China abated. But December saw a decline in all the Nordic stock exchanges. The downturn in December coincided with the Fed's decision to raise the key interest rate, the first hike in several years and an indication of the start of a new phase on the financial markets.

Customers and savings

The number of active customers with Nordnet as at 31 December was 490,400 (432,600), corresponding to an increase of 13 percent compared with a year ago. The number of active accounts was 627,500 (544,600), corresponding to an increase of 15 percent compared with the end of December 2014. Each customer has an average of 1.28 (1.26) accounts.

Our customers' total savings capital amounted to SEK 200 billion (166), an increase of 20 percent compared with the end of December the previous year. The increase in savings capital can be explained by positive net savings and rising stock markets. Savings capital is made up of 68.2 percent (64.8) in shares/derivatives/bonds, 19.8 percent (23.2) in mutual funds and 12.0 percent (12.0) in cash.

Net savings for 2015 totalled SEK 12.9 billion (16.3). Calculated in relation to savings capital at the end of December 2014, net savings for the past 12 months correspond to 8 percent. In 2015, Nordnet's net savings was affected by the decrease in the collaboration with Söderberg & Partners that was announced at the end of 2014. A total of SEK 7.3 billion related to Söderberg & Partners has been transferred from Nordnet during the year. Excluding the above-mentioned transactions relating to Söderberg & Partners, the increase in net savings amounts to 12 percent.

Nordnet customers made an average of 79,800 trades (59,300) per day during the January–December period, an increase of 35 percent compared with the corresponding period in 2014. Lending excluding pledged cash and cash equivalents was up 26 percent compared with 12 months ago, amounting to SEK 7.1 billion (5.6), of which SEK 2.6 billion (2.3) is personal loans and SEK 4.5 billion (3.3) is margin lending.

There were approximately 107,800 accounts (92,100) within pensions and insurance as per 31 December, representing an increase of 17 percent compared with 31 December 2014. Total savings capital within this category increased by 30 percent, amounting to SEK 44.9 billion (34.7) at the end of December, of which some SEK 25.4 billion (20.7) is in the form of endowment insurance.

Table: Account overview

Number of accounts	31/12/2015	30/09/2015	30/06/2015	31/03/2015	31/12/2014
Investments & savings	492,700	476,500	462,200	447,800	425,800
of which trading accounts	451,800	439,500	425,600	411,700	390,400
of which savings accounts	40,900	37,000	36,600	36,100	35,400
Pension	107,800	103,700	100,000	96,500	92,100
of which endowment insurance	45,800	45,000	44,300	43,500	42,200
of which occupational pension	20,000	18,700	17,400	16,600	15,400
of which other pension	42,000	40,000	38,300	36,400	34,500
Personal loans	27,000	26,800	26,300	26,500	26,700
Total	627,500	607,000	588,500	570,800	544,600

Table: Savings capital by account type and investment type

Savings capital (bn)	31/12/2015	30/09/2015	30/06/2015	31/03/2015	31/12/2014
Investments & savings	155.1	143.7	149.0	152.6	131.6
of which trading accounts	153.1	141.6	146.8	150.4	129.5
of which savings accounts	2.1	2.1	2.2	2.1	2.1
Pension	44.9	41.6	42.1	40.8	34.7
of which endowment insurance	25.4	24.3	24.8	24.4	20.7
of which occupational pension	6.0	5.3	5.2	5.0	4.3
of which other pension	13.5	12.0	12.1	11.4	9.7
Total	200.0	185.3	191.0	193.3	166.2
of which shares/deriv ativ es/bonds	136.4	120.4	122.1	125.0	107.7
of which mutual funds	39.7	39.3	42.9	45.6	38.6
of which cash	23.9	25.7	26.1	22.8	19.9
Total	200.0	185.3	191.0	193.3	166.2

Table: Lending

Lending	31/12/2015	30/09/2015	30/06/2015	31/03/2015	31/12/2014
Margin lending excluding pledged cash and Personal loans	4.5	4.1	3.8	3.8	3.3
Total	7.1	6.6	6.2	6.1	5.6

*For information on pledged cash and cash equivalents, see Note 5.

Revenues and expenses

January – December 2015

Operating income for the period rose by 15 percent to SEK 1,249.4 million (1,085.8). The increase is mainly attributable to increased net commission income and higher net income from financial transactions, of which the latter mainly consists of income related to currency exchange in connection with customers' cross-border trading. Net commission rose by SEK 146.4 million. Net interest fell by SEK 60.6 million despite an increase in lending volumes. The lower net interest is primarily due to low interest rate levels.

19.8 million (14.6) trades were made, which is an increase of 35 percent compared with the year-earlier period. Net commission per trade was SEK 24, compared with SEK 25 in the year-earlier period. Operating expenses before credit losses rose by 8 percent compared with January–December 2014 and amounted to SEK -759.4 million (-705.8). The increase in expenses is attributable to, among other things, investments in IT, product development and occupational pensions in Sweden.

Operating profit increased by 33 percent to SEK 448.6 million (337.0), and the operating margin was 36 percent (31). Profit after tax for the period rose by 29 percent to SEK 357.1 million (276.6), resulting in a profit margin of 29 percent (25). Earnings per share before dilution rose by 30 percent to SEK 2.05 (1.58). Earnings per share after dilution rose by 29 percent to SEK 2.04 (1.58).

Operating income excluding transaction-related net commissions increased by 7 percent compared with the previous year. Cost coverage, i.e. operating income excluding transaction-related net commission in relation to operating expenses, amounted to 96 percent (95).

October – December 2015

Operating income for the quarter rose by 14 percent to SEK 325.7 million (284.5). The increase in the quarter is attributable to increased net commission income, other income primarily in the form of remuneration from Danish

limited companies to Nordnet as the custody bank for the management of the Danish securities along with higher net income from financial transactions, which mainly consists of income related to currency exchange in connection with customers' cross-border trading. Net commission rose by SEK 31.1 million. Net interest decreased by SEK 14.2 million, which was mainly attributable to lower interest rate levels. 5.7 million (4.1) trades were made, which is an increase of 41 percent compared with the fourth quarter of 2014. Net commission per trade was SEK 23 in the quarter, compared with SEK 26 in the same quarter in 2014. Operating expenses before credit losses rose by 14 percent compared with the same period last year and amounted to SEK -202.7 million (-178.4). The increase in expenses is attributable to, among other things, investments in IT, product development and occupational pensions in Sweden.

Operating profit increased by 18 percent to SEK 113.2 million (95.6), and the operating margin was 35 percent (34). Profit after tax for the period rose by 9 percent to SEK 87.5 million (80.0), resulting in a profit margin of 27 percent (28). Earnings per share before and after dilution rose by 9 percent to SEK 0.50 (0.46).

Operating income excluding transaction-related net commissions for the quarter rose by 9 percent compared with the fourth quarter of 2014. Cost coverage, i.e. operating income excluding transaction-related net commission in relation to operating expenses, amounted to 92 percent (95).

Development in our markets

Sweden

Income rose by 4 percent, largely due to increased commission income. Meanwhile costs were up 10 percent. The cost increase is mainly a result of higher personnel costs as part of our occupational pensions drive, consultants and investments in products and infrastructure. The operating margin was 39 percent (41). At the end of December 2015, Nordnet Sweden had 238,500 (221,800) active customers. That corresponds to an increase of 8 percent over the past 12 months. Net savings for the January–December period amounted to SEK -1.7 billion (8.3). The negative net savings are mainly due to the decrease in the collaboration with Söderberg & Partners that was announced previously. Of their clients' capital, SEK 7.3 billion was transferred out of Nordnet during the year. Calculated in relation to savings capital at the end of December 2014, net savings for the past 12 months correspond to minus 2 percent. Excluding the above-mentioned transactions relating to Söderberg & Partners, the increase in net savings amounts to 6 percent.

2015 saw considerable activity on the Stockholm Stock Exchange, which is also the case for Nordnet's customers. The number of trades among Swedish customers rose by 44 percent compared with the January–December 2014 period.

In addition to services for savings and investments, Nordnet also offers personal loans on the Swedish market under the Nordnet Toppenlånet and Konsumentkredit product names. At 31 December 2015, the number of personal loan customers amounted to 27,000 (26,700). The total lending volume was SEK 2.6 billion (2.3), with an average interest rate of about 9.1 percent. During the year, lending volumes rose by 12 percent. Personal loans contributed 34 percent (32) of operating profit in our Swedish operations in 2015.

In the fourth quarter we launched Nordnet Supermarket, a marketplace where we offer commission-free trading with Bull & Bear certificates, mini futures, warrants and turbo warrants. The offering includes over 6,000 products. Since summer 2015, Nordnet has been offering share trading for 1 krona, and as a result of the changed pricelist we closed down the low-price service Nordnetdirekt in November. Our Nordnetdirekt customers are now being offered an improved platform with more opportunities with Nordnet, and we can continue to increase scalability in our operative platform.

In November, Nordnet in Sweden was awarded the prestigious title of "Best in Industry" in the annual ranking of Sweden's top employers, carried out by employer branding company Universum.

Norway

Norwegian operations experienced strong growth throughout 2015, including in the final quarter. Income rose by 17 percent, mostly attributable to increased net commission income, and costs were consistent with that of the year-earlier period. The operating margin increased to 19 (5) percent during the January–December period. Customer growth in 2015 was significantly higher than in the previous year and at the end of December 2015, the number of active customers totalled 70,800 (61,900), corresponding to an increase in the customer base of 14 percent over the past twelve-month period. Net savings for the January–December period amounted to SEK 4.2 billion (2.4). Calculated in relation to savings capital at the end of December 2014, net savings for the past 12 months correspond to 26 percent.

In April 2015, the Norwegian OBX-index hit record levels, but for most of the year was negatively affected by the low price of oil and a struggling global economy. The number of trades among Nordnet's Norwegian customers in 2015 rose by 15 percent compared with the full-year 2014.

Denmark

Denmark was hit by share fever in 2015, and while other stock markets around the world were declining and treading water, the Danish index OMXC20 experienced a steady rise. The year as a whole ended with an upswing of 36 percent, 10 percent of which was attributable to the fourth quarter alone. In 2015, the number of trades among our Danish customers soared by 52 percent compared with the full-year 2014.

Income in our Danish operations rose by 62 percent, while costs increased by 13 percent during the January–December 2015 period compared with 2014. The cost increase is due to an expanded workforce and other administrative expenses. The operating margin was 49 (25) percent. The improved margin is explained by higher income resulting from a greater influx of new customers and increased trading among our Danish savers.

Denmark is the market where Nordnet is experiencing the strongest growth. At the end of December, there were 54,700 (38,500) active customers, which is an increase of 42 percent over the past twelve months. Net savings for the full-year 2015 amounted to SEK 9.6 billion (5.0). Calculated in relation to savings capital at the end of December 2014, net savings for the past 12 months correspond to 45 percent.

Finland

In 2015, income in our Finnish operations rose by 19 percent compared with the full-year 2014, while the operating margin increased to 24 (14) percent. The increase is mainly attributable to higher commission income related to share trading. The Finnish stock market closed the year on an increase of 12 percent. In the January–December 2015 period, the number of trades rose by 17 percent compared with the full-year 2014.

At year-end we had 126,400 active Finnish customers (110,400), corresponding to an increase of 14 percent compared with the end of December 2014. Net savings for the January–December period amounted to SEK 0.8 billion (0.5). Calculated in relation to savings capital at the end of December 2014, net savings for the past 12 months correspond to 2 percent.

Table: Profit per country

January-December	Sweden		Norway		Denmark		Finland		Group	
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014
Operating income	683.3	656.8	153.5	131.3	222.6	137.4	190.0	160.3	1,249.4	1,085.8
Operating expenses	-376.4	-342.7	-124.6	-124.4	-114.9	-101.5	-143.5	-137.2	-759.4	-705.8
Profit before credit losses	306.9	314.1	29.0	7.0	107.7	35.9	46.4	23.1	490.0	380.0
Credit losses	-41.9	-42.2	0.3	0.1	0.4	-0.9	-0.1	0.0	-41.3	-43.1
Operating profit	265.0	271.9	29.2	7.0	108.1	35.0	46.4	23.0	448.6	337.0
Operating margin	39%	41%	19%	5%	49%	25%	24%	14%	36%	31%
Number of customers	238,500	221,800	70,800	61,900	54,700	38,500	126,400	110,400	490,400	432,600
Number of accounts	323,600	292,500	85,600	72,800	71,500	50,500	146,800	128,800	627,500	544,600
Net savings (SEK billion)	-1.7	8.3	4.2	2.4	9.6	5.0	0.8	0.5	12.9	16.3
Savings capital (SEK billion)	102.9	91.9	19.5	16.2	35.8	21.5	41.8	36.7	200.0	166.2
Number of trades	9,732,400	6,742,100	2,496,900	2,169,400	3,958,700	2,604,900	3,643,700	3,126,100	19,831,700	14,642,500

Financial position, liquidity and cash flow

Nordnet offers two types of lending – loans with securities as collateral (margin lending) and personal loans. For both, Nordnet has well developed procedures for dealing with credit risks.

For personal loans, a tried and tested scoring model is used to assess the credit risk of private individuals applying for credit. The model assesses the risk associated with each loan application and provides the basis for approval and pricing. The credit risk in these lending operations is to be considered higher than in Nordnet's other operations, although this is matched by higher interest margins.

Nordnet's deposit surplus is mainly invested in covered bonds, sovereign securities, the Swedish Riksbank, the Danish National Bank and the Nordic banking system.

Consolidated cash and cash equivalents at the end of December amounted to SEK 294.7 million (987.5), of which frozen assets were SEK 82 million (79). In addition, the Group has interest-bearing investments with a total fair value of SEK 11,877.4 million (12,094.6). The Group's equity, excluding minority interests, amounted to SEK 1,870.1 million (1,747.6), and including minority interests equity amounted to SEK 1,874.0 million (1,751.1). The equity, excluding minority interests, is divided over 174,418,830 outstanding shares at SEK 10.72 per share (9.98), or SEK 10.74 (10.00) including minority interests.

As regards the financial conglomerate in which Nordnet AB (publ) is the Parent Company, the asset base amounted to SEK 1,244.8 million (1,270.3) and the total exposure amounted to SEK 7,854.0 million (7,959.6). At the end of the period, the capital ratio was 15.8 percent, compared with 16.0 percent at the same time last year.

At the start of 2015, Nordnet had two convertible loans outstanding of SEK 100 million and SEK 75 million respectively. Both loans were redeemed during the year. The loan of SEK 100 million was redeemed in February 2015 and the loan of SEK 75 million was redeemed in September 2015.

Cash flow

In the fourth quarter, cash flow from operating activities was affected by decreased liquidity in customer deposits due to purchases of securities for some SEK 1.7 billion and securities transactions under settlement, "settlement receivables".

During the quarter, cash flow in investing activities was affected by sales of bonds and other fixed income securities due to reduced liquidity in customer deposits due to purchases of securities.

Cash flow in financing activities during the quarter was mainly affected by booked repos.

During the period January-December 2015, cash flow from operating activities was affected by increased liquidity in customer deposits by SEK 2.5 billion and securities transactions under settlement, "settlement receivables".

During the period January-December 2015, cash flow from investing activities was affected by investments in bonds and other fixed-income securities, which rose by SEK 3.2 billion due to an increased surplus in deposits.

During the period January-December, cash flow in financing activities was affected by the repurchase of a subordinated debenture for SEK 175 billion, dividend payments of SEK 175 billion and booked repos.

Other information

Parent Company

The Parent Company is a holding company. Operating income for January–December 2015 amounted to SEK 8.6 million (7.9) and relates to Group administrative services. The profit from financial investments totalled SEK 245.6 million (180.5) and mainly comprises profit from participations in Group companies. The Parent Company's profit after financial items for the January–December period amounted to SEK 236.5 million (173.9). The Parent Company's liquid funds amounted to SEK 15.4 million (27.1) and shareholders' equity to SEK 1,293.5 million (1,245.1).

Employees

As of 31 December 2015, the company had 418 (385) full-time employees. Full-time employees include temporary employees but not employees on parental or other leave. The average number of full-time positions for the January–December period was 387 (354).

Significant risks and uncertainty factors

Nordnet's operations are influenced by a number of external factors, the effects of which on the Group's profit and financial position can be controlled to varying degrees. When assessing the Group's future development, it is important to take into account the risk factors alongside any opportunities for profit growth. A description of Nordnet's exposure to risk and handling of risks can be found under Note 7 in the 2014 Annual Report. The significant change that has occurred during 2015 is that the volume has increased. Deposits has increased by some 20 percent and lending has increased by 25 percent from low levels.

Closely related transactions

In the fourth quarter of the year, similar transactions took place with closely related parties and to the same extent as previously. E. Öhman J:or AB is associated with Nordnet AB (publ) as E. Öhman J:or AB has a direct holding, and the owners of E. Öhman J:or AB have a direct holding in Nordnet AB (publ). Nordnet has a cooperation agreement with E. Öhman J:or Fonder AB. Since 2014, an agreement has been entered with E. Öhman J:or AB on the management of Nordnet's fee-free index funds, the Super Funds.

The Emric Group and its parent company Emric Partners AB are related parties to Nordnet AB (publ) in that E. Öhman J:or AB is a shareholder in the company. The Emric Group administers Nordnet Bank AB's personal loans. For additional information, please refer to Note 6 in the 2014 Annual Report.

The Share

The Nordnet share price was SEK 41.00 (28.20) at the end of 2015, which corresponds to a 45.4 percent rise since the end of 2014. The OMXSPI index increased by 6.6 percent during the same period.

In the fourth quarter, 609,056 (-) Nordnet shares were repurchased due to a performance-related share programme decided upon by the Annual General Meeting. See section entitled "Performance-related share programme" for further details.

Nordnet has a total holding of 609,056 (-) own shares.

Performance-related share programme

In accordance with decisions by the Annual General Meetings of 24 April 2013, 23 April 2014 and 23 April 2015, Nordnet has established three long-range performance-related share incentive programmes. The purpose of the long-term incentive schemes is to stimulate continued loyalty and strong performance among key individuals. Additionally, the Board takes the view that the incentive schemes increase the Group's attractiveness as an employer in preparation for future recruitment of key personnel.

Performance-related share programme 2015

“Performance-related share programme 2015” refers to the long-term performance-related share incentive plan adopted on 23 April 2015 and covering approximately 40 individuals including the Chief Executive Officer.

Employees who participate in the “Performance-related share programme 2015” can set aside an amount corresponding to maximum 5 percent of their gross compensation for share purchases on the Nasdaq Stockholm exchange during the 12-month period from the implementation of the programme. If the shares purchased are retained by the employee for at least three years after purchase, and if the employee has been employed within the Nordnet Group during the entire three-year period, then the employee will be allocated an equivalent number of shares compensation-free. In addition to this award, the above-mentioned key employees will be offered a further allocation of matching shares based on the following conditions:

The terms for the allocation of matching shares is based on the results of three mutually independent, objective targets of equal weight and that take into account risk-adjusted performance at the individual and team levels, as well as an assessment of a number of behavioural variables linked to the Nordnet Group's values.

- Up to one third of the maximum award will vest if the annual growth (compound annual growth rate, CAGR) in the number of active customers (customers with balances of > SEK 0) between financial year 2014 and financial year 2017 is between 5 and 20 percent. Performance matching commences at the threshold level of 5 percent CAGR and increases linearly to full vesting of this third at 20 percent CAGR.
- In relation to the savings capital at the start of the year, up to one third of the maximum award will vest if the average annual growth in net savings between financial year 2014 and financial year 2017 is between 5 and 20 percent. Performance matching commences at the threshold level of 5 percent and increases linearly to full vesting of this third at 20 percent.
- Up to one third of the maximum award will vest if the annual growth (compound annual growth rate, CAGR) in earnings per share between financial year 2014 and financial year 2017 is between 0 and 15 percent. Performance matching commences at the threshold level of 0 percent CAGR and increases linearly to full vesting of this third at 15 percent CAGR.

Before the number of performance shares to be matched is finally determined, the Board shall examine whether the performance matching, including from a risk perspective, is reasonable in relation to the Group's financial performance and position, shareholder value trend, stock market conditions, conditions attributable to the individual participant's results and otherwise. If the Board determines that this is not the case, it shall reduce the number of performance shares to be matched to the lower number of shares it deems appropriate and, in extraordinary cases, the outcome may be zero. Further limitations in terms of allocations, penalties, demands, etc. are specified in the remuneration policy in force within the Company at any given time.

For further information on the performance-related share programmes 2013 and 2014, please see Note 12 of the 2014 Annual Report.

Future prospects

In Nordnet's assessment, the Nordic savings market is growing. One factor making a strong contribution is the restructuring of the pension system that is in progress, where the individual is expected to assume greater responsibility for his/her pension. Nordnet targets customers who seek to be actively involved in decisions regarding their savings and this segment is also expected to grow. In an environment where digital technology allows customer reviews to spread quickly, and offerings and prices can easily be compared, it is increasingly difficult for banks to lock customers in, requiring their total commitment. Savers' increasing awareness often leads them to choose banks such as Nordnet with its transparent, affordable offering within a defined area.

Nordnet's vision is to become the first choice for savings in the Nordic region and we see good opportunities for continued growth in the Nordic savings market. Our objective is to achieve sustained annual growth of more than 10 percent in active customers and net savings.

Nordnet operates a scalable platform for investments and savings on a Nordic basis. With increasing income, the operating margin should gradually improve. However, increased business volumes and product development drive a certain increase in expenses. For 2016, it is our assessment that operating expenses excluding credit losses will increase by 6–8 percent compared with 2015.

Future calendar events

Interim Report January–March 2016	21 April 2016
Annual General Meeting 2016	21 April 2016
Interim Report January–June 2016	19 July 2016
Interim Report January–September 2016	25 October 2016

Annual General Meeting

Nordnet's Annual General Meeting will be held on 21 April 2016 at IVA Konferenscenter, Grev Turegatan 16 in Stockholm. Notification of the Annual General Meeting will be published on 21 March via the company website and in Post- och Inrikes Tidningar (official Swedish gazette). The company expects the annual report to be available on the company's website, www.nordnetab.com, on 18 March, 2016. Nordnet's operations are conducted via the internet and the annual report will therefore be made available for downloading from the company's website. Shareholders who instead wish to receive a printed copy may order one by sending an e-mail to ir@nordnet.se.

Nominating committee

The nominating committee consists of Claes Dinkelspiel (Chairman of the Board), Johan Malm (representing E. Öhman J:or AB), chairman of the nominating committee Dick Lundqvist (representing Premiefinans K. Bolin AB) and Johan Wallin (representing Didner & Gerge Fonder AB). Further information about the nominating committee will be published on the company's website: www.nordnetab.com.

Dividend

The Board of Directors proposes a dividend of SEK 1.30 per share (1.00), corresponding to 64 percent of the earnings per share. Nordnet's Board of Directors is of the opinion that in the long term, approximately 60 percent of the profits should be distributed.

Presentation to analysts, shareholders and the media

CEO Håkan Nyberg and CFO Jacob Kaplan will be presenting the report and answering any questions on Friday, 29 January 2015 at 10.00 a.m. CET at a telephone conference. The presentation will be made in English and can also be followed online.

To participate by phone, call +46 8 5664 2652 (Sweden) or +44 2034 262 845 (UK). Follow the presentation at <http://financialhearings.nu/160129/nordnet/>

The information in this report is that which Nordnet AB (publ) is required to publish in accordance with the Swedish Financial Instruments Trading Act and/or the Swedish Securities Act. This information has been submitted to the market for publication on 29 January 2016 at 8.30 a.m. (CET).

The Board of Directors and CEO provide their assurance that the 2015 year-end report provides an accurate overview of the operations, position and earnings of the Group and the Parent Company, and that it also describes the principal risks and sources of uncertainty faced by the Parent Company and the companies within the Group.

This report has not been reviewed by the company's auditors.

Bromma, 29 January 2016

Claes Dinkelpiel	Anna Frick	Anna Settman
Chairman of the Board	Board member	Board member
Bo Mattson	Kjell Hedman	Tom Dinkelpiel
Board member	Board member	Board member
Ulf Dinkelpiel	Håkan Nyberg	
Board Member	CEO	

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Company website: nordnetab.com
Become a customer: nordnet.se, nordnet.no, nordnet.dk, nordnet.fi

Financial statements

Consolidated income statement (SEK million)

Group, SEK million	Note	3 months	3 months	12 months	12 months
		Oct-Dec 2015	Oct-Dec 2014	Jan-Dec 2015	Jan-Dec 2014
Interest income		107.9	125.5	451.0	528.8
Interest expenses		-7.9	-11.2	-33.1	-50.2
Commission income		226.7	194.2	891.8	692.3
Commission expenses		-62.0	-60.5	-267.2	-214.1
Net result of financial transactions		39.0	26.2	147.2	86.4
Other operating income		22.0	10.4	59.6	42.6
Total operating income		325.7	284.5	1,249.4	1,085.8
General administrative expenses	2	-172.4	-151.7	-639.1	-590.7
Depreciation and amortization	3	-20.2	-15.3	-79.6	-71.0
Other operating expenses	4	-10.1	-11.4	-40.8	-44.1
Total expenses before credit losses		-202.7	-178.4	-759.4	-705.8
Profit before credit losses		123.0	106.1	490.0	380.1
Net credit losses		-9.8	-10.5	-41.3	-43.1
Operating profit		113.2	95.6	448.6	337.0
Tax on profit for the period		-25.7	-15.5	-91.5	-60.3
Profit for the period		87.5	80.0	357.1	276.6
Of which, attributable to:					
shareholders of the Parent Company		87.5	80.4	358.1	278.0
the non-controlling interest		0.0	-0.4	-1.0	-1.4
Average number of shares before dilution		174,721,279	175,027,886	174,950,604	175,027,886
Earnings per share before dilution		0.50	0.46	2.05	1.58
Average number of shares after dilution		175,073,264	175,027,886	175,299,370	175,096,811
Earnings per share after dilution		0.50	0.46	2.04	1.58
Number of issued shares		175,027,886	175,027,886	175,027,886	175,027,886

See also table "Profit per country" in the section "Development in our markets".

Consolidated statement of comprehensive income (SEK million)

Group, SEK million	3 months	3 months	12 months	12 months
	Oct-Dec 2015	Oct-Dec 2014	Jan-Dec 2015	Jan-Dec 2014
Profit for the period	87.5	80.0	357.1	276.6
Items that will be booked through profit or loss				
Change in value of assets available for sale	-5.3	-9.5	-37.6	-5.8
Tax on change in value of assets available for sale	1.2	2.1	8.3	1.3
Translation of foreign operations	-9.7	0.6	-19.2	0.8
Total other comprehensive income	-13.8	-6.8	-48.5	-3.7
Total profit or loss and other comprehensive income	73.7	73.3	308.6	272.9
Of which, attributable to:				
shareholders of the Parent Company	73.7	73.6	309.6	274.3
the non-controlling interest	0.0	-0.4	-1.0	-1.4

Consolidated balance sheet (SEK million)

Group, SEK million	Note	31/12/2015	31/12/2014
Assets			
Loans to credit institutions		294.7	987.5
Loans to the general public	4	7,247.4	5,785.6
Financial assets at fair value		10.8	8.7
Financial assets available for sale		11,877.4	12,094.6
Financial assets held to maturity		3,381.6	
Financial assets - policy holders bearing the risk		35,995.1	28,868.5
Intangible fixed assets		389.7	434.3
Tangible fixed assets		29.3	32.3
Current tax assets		110.1	0.0
Other assets		2,440.0	1,770.3
Prepaid expenses and accrued income		102.6	144.7
Total assets		61,878.8	50,126.5
Liabilities			
Liabilities to credit institutions	7	396.5	-
Deposits and borrowing by the public		19,605.4	16,500.3
Liabilities to policyholders		35,996.2	28,869.3
Other liabilities		3,780.6	2,660.4
Current tax liabilities		73.4	13.7
Deferred tax liabilities		51.3	51.0
Accrued expenses and deferred income		101.5	104.9
Subordinated liabilities		-	175.7
Total liabilities		60,004.9	48,375.3
Equity			
Share capital		175.0	175.0
Other capital contributions		470.0	471.3
Other provisions		-113.3	-64.8
Accrued profit including profit for the period		1,338.4	1,166.1
Total shareholders' equity attributable to shareholders of the Parent Company		1,870.1	1,747.6
Non-controlling interest		3.9	3.5
Total equity		1,874.0	1,751.1
Total liabilities and equity		61,878.8	50,126.5

Consolidated changes in equity, summary (SEK million)

Group, SEK million	31/12/2015	31/12/2014
Opening equity	1,751.1	1,625.4
Profit for the period	358.1	278.0
Total other comprehensive income	-48.5	-3.7
Other	1.5	1.1
Dividend	-175.0	-148.8
Equity provided, share programme	6.9	-
Repurchase of own shares	-19.2	-
Acquisition non-controlling interest	-1.0	-0.8
Closing equity	1,874.0	1,751.1

Consolidated cash flow statement, summary (SEK million)

Group, SEK million	3 months Oct-Dec 2015	3 months Oct-Dec 2014	12 months Jan-Dec 2015	12 months Jan-Dec 2014
<u>Operating activities</u>				
Cash flow from operating activities before changes in working capital	62.4	147.6	371.0	420.6
Cash flow from changes in working capital	-3,238.5	952.2	2,152.8	4,263.7
Cash flow from operating activities	-3,176.0	1,099.8	2,523.8	4,684.3
<u>Investing activities</u>				
Purchases and disposals of intangible and tangible fixed assets	-10.8	13.2	-41.2	-55.6
Net investments in financial instruments	2,569.3	-1,055.8	-3,196.1	-4,460.2
Cash flow from investing activities	2,558.5	-1,042.5	-3,237.4	-4,515.8
<u>Financing activities</u>				
Cash flow from financing activities	376.4	-	26.6	-148.8
Cash flow for the period	-241.2	57.3	-687.0	19.7
Cash and equivalents at the start of the period	538.0	929.6	987.5	967.6
Exchange rate difference for cash and equivalents	-2.1	0.5	-5.7	0.2
Cash and equivalents at the end of the period	294.7	987.5	294.7	987.5

Parent company income statement (SEK million)

Parent Company, SEK million	3 months Oct-Dec 2015	3 months Oct-Dec 2014	12 months Jan-Dec 2015	12 months Jan-Dec 2014
Net sales	2.2	2.0	8.6	7.9
Total operating income	2.2	2.0	8.6	7.9
Other external costs	-1.8	-1.4	-7.0	-5.7
Personnel costs	-2.1	-2.0	-9.5	-7.7
Other operating expenses	-0.3	-0.3	-1.3	-1.1
Operating profit	-1.9	-1.5	-9.2	-6.6
Profit from financial investments:				
Result from participations in affiliated companies	250.1	186.0	250.1	186.0
Other interest and similar income	0.0	1.9	1.0	7.3
Interest expense and similar expense	-0.4	-3.2	-5.4	-12.7
Result from financial investments	249.7	184.6	245.6	180.5
Profit after financial items	247.8	183.1	236.5	173.9
Tax on profit for the period	-2.0	-2.2	-	-
Profit for the period	245.8	180.9	236.5	173.9

Parent company statement of comprehensive income (SEK million)

Parent company, SEK million	3 months Oct-Dec 2015	3 months Oct-Dec 2014	12 months Jan-Dec 2015	12 months Jan-Dec 2014
Profit for the period	245.8	180.9	236.5	173.9
Total other comprehensive income	-	-	-	-
Total profit or loss and other comprehensive income	245.8	180.9	236.5	173.9

Parent company balance sheet, summary (SEK million)

Parent Company, SEK million	31/12/2015	31/12/2014
Assets		
Financial fixed assets	1,202.5	1,150.4
Current assets	116.4	298.3
Cash and bank balances	15.4	27.1
Total assets	1,334.3	1,475.8
Equity and liabilities		
Equity	1,293.5	1,245.1
Long-term liabilities	-	175.7
Current liabilities	40.8	54.9
Equity and total liabilities	1,334.3	1,475.8
Memorandum items		
Assets pledged	None	None
Contingent liabilities	None	None

Notes, Group

Note 1 Accounting principles

Nordnet AB's (publ) consolidated financial statements are compiled in accordance with International Financial Reporting Standards (IFRS) approved by the EU. This report for the Group has been compiled in accordance with IAS 34, Interim Financial Reporting. In addition, the Group complies with the Annual Accounts Act for Credit Institutions and Securities Companies (ÅRKL) and the regulations of the Swedish Financial Supervisory Authority (FFFS 2008:25). The interim report for the Parent Company has been compiled in accordance with the Annual Accounts Act. The accounting principles applied in this report are those described in the 2014 Nordnet Annual Report, Note 5, the section entitled "Accounting principles applied". For the Group and the Parent Company, the same accounting principles and bases for calculation have been applied as in the 2014 Annual Report. In addition, a new category has been used for bonds and other fixed income securities: Financial assets held to maturity. Financial assets in this category are measured at amortized cost using the effective interest method.

Note 2 General administrative expenses

SEK million	3 months	3 months	12 months	12 months
	Oct-Dec 2015	Oct-Dec 2014	Jan-Dec 2015	Jan-Dec 2014
Personnel costs	-91.7	-82.2	-345.2	-316.2
Other administrative expenses	-80.7	-69.4	-293.9	-274.5
	-172.4	-151.7	-639.1	-590.7

Note 3 Amortisation and depreciation of tangible and intangible assets

SEK million	3 months	3 months	12 months	12 months
	Oct-Dec 2015	Oct-Dec 2014	Jan-Dec 2015	Jan-Dec 2014
Depreciation	-20.2	-15.3	-79.6	-71.0
	-20.2	-15.3	-79.6	-71.0

Note 4 Other operating expenses

SEK million	3 months	3 months	12 months	12 months
	Oct-Dec 2015	Oct-Dec 2014	Jan-Dec 2015	Jan-Dec 2014
Marketing	-8.5	-9.3	-33.5	-38.5
Other operating expenses	-1.6	-2.1	-7.3	-5.7
	-10.1	-11.4	-40.8	-44.2

Note 5 Loans to the public

As at 31 December, SEK 191.7 million (166.0) of lending to the public involves account credits that are fully covered by pledged cash and cash equivalents in endowment insurance plans and investment savings accounts (ISKs), the lending rate applied to the credits corresponds to the deposit rate on the pledged cash and cash equivalents.

The remainder of lending to the public is secured by collateral in the form of securities or consists of personal loans.

Note 6 Financial assets and liabilities and their fair values

SEK million	31/12/2015 Reported value	31/12/2015 Fair value	31/12/2014 Reported value	31/12/2014 Fair value
Financial assets				
Loans to credit institutions	294.7	294.7	987.5	987.6
Loans to the general public	7,247.4	7,247.4	5,785.6	5,785.6
Financial assets at fair value*	10.8	10.8	8.7	8.7
Financial assets available for sale	11,877.4	11,877.4	12,094.6	12,094.6
Financial assets held to maturity	3,381.6	3,381.6	-	-
Financial assets - policy holders bearing the risk	35,995.1	35,995.1	28,868.5	28,868.5
Other assets	2,439.1	2,439.1	1,770.2	1,770.2
Accrued income	35.6	35.6	71.3	71.3
Total	61,281.8	61,281.8	49,586.3	49,586.5
Financial liabilities				
Liabilities to credit institutions	396.5	396.5	-	-
Deposits and borrowing from the general public	19,605.4	19,605.4	16,500.3	16,500.3
Liabilities in the insurance business, regarding investment contracts	35,996.2	35,996.2	28,869.3	28,869.3
Other liabilities	3,767.7	3,767.7	2,649.0	2,649.0
Accrued expenses	-	-	7.7	7.7
Subordinated liabilities	-	-	175.7	178.7
Total	59,765.9	59,765.9	48,202.1	48,205.1

Description of fair value measurement

Loans to credit institutions

The fair value of loans to credit institutions that are not payable on demand has been calculated discounting expected future cash flows, with the discount rate being set as the lending rate currently applied. The fair value of receivables payable on demand is judged to be the same as the carrying amount.

Loans to the public

The fair value of loans to the public with securities as collateral is judged to be equal to the carrying amount, since the receivable can be redeemed on demand.

The fair value of unsecured loan receivables has been calculated discounting expected future cash flows, with the discount rate being set as the lending rate currently applied.

Financial instruments and assets in the insurance business

Fair value is based on a quoted price on an active market, or by using valuation models based on observable market data. Valuation models based on observable market data are applied for derivative instruments and certain interest-bearing securities.

Forward rate agreements are valued at fair value by discounting the difference between the contracted forward rate and the forward rate available on the balance sheet date for the remaining contract period. The discount rate is the risk-free rate based on government bonds.

Unlisted options are valued at fair value applying the Black-Scholes model based on underlying market data.

The fair value of interest-bearing securities has been calculated by discounting anticipated future cash flows, with the discount rate being set based on the current market interest rate.

Fund units not considered to be traded in an active market at listed prices are measured at fair value based on NAV (net asset value).

Other assets, accrued income, current liabilities and accrued expenses

For assets and liabilities in the balance sheet with a remaining maturity of less than six months, the carrying amount is considered to reflect the fair value.

Liabilities to credit institutions

For assets and liabilities with a residual maturity of less than six months, the carrying amount reflects the fair value.

Deposits and borrowing by the public

The fair value of deposits has been calculated discounting expected future cash flows, with the discount rate being set as the deposit rate currently applied. However, the fair value of a liability that is redeemable on demand is not recorded at an amount less than the amount payable on demand, but is discounted from the first date on which payment of the amount could be demanded.

Liabilities to policyholders

The fair value of liabilities in the insurance business follows the fair value of assets in the insurance business, with the exception of liabilities for insurance agreements that are not classified as financial liabilities.

Subordinated liabilities

The fair value of subordinated liabilities has been calculated at the current market price. Since the market is not deemed to be active, the holding has been placed at Level 2 in the valuation hierarchy.

SEK million	31/12/2015		Level 1		Level 2	
			Listed market price on active market	model based on observable market data	Valuation	
					on observable market data	Total
Financial assets at fair value						
Financial assets at fair value			10.8	-	10.8	
Financial assets available for sale			11,877.4	-	11,877.4	
Financial assets - policy holders bearing the risk			17,934.5	18,060.7	35,995.1	
Total			26,528.7	18,060.7	47,883.3	
Financial liabilities at fair value						
Liabilities in the insurance business, regarding investment contracts			17,935.5	18,060.7	35,996.2	
Total			17,935.5	18,060.7	35,996.2	

31/12/2014

Financial assets at fair value			
Financial assets at fair value		8.7	-
Financial assets available for sale		12,094.6	-
Financial assets - policy holders bearing the risk		13,942.9	14,925.6
Total		26,046.2	14,925.6
Financial liabilities at fair value			
Liabilities in the insurance business, regarding investment contracts		13,942.9	14,926.4
Total		13,942.9	14,926.4
28,869.3			

Description of valuation levelsLevel 1

Financial assets and financial liabilities, whose value is based solely on a quoted price from an active market for identical assets or liabilities. This category includes treasury bills, shareholdings and deposits.

Level 2

Financial assets and financial liabilities valued using valuation models principally based on observable market data. Instruments in this category are valued applying:

- a) Quoted prices for similar assets or liabilities, or identical assets or liabilities from markets not deemed to be active, or
- b) Valuation models based primarily on observable market data.

This category includes mutual funds, derivatives, certain interest-bearing securities and cash and cash equivalents.

Note 7 Pledged assets

MSEK	31/12/2015	31/12/2014
Assets pledged for liabilities		
Bonds and other interests bearing securities	406.9	-
	406.9	-
The above assets are attributed to		
Liabilities to credit institutions	396.5	-
	396.5	-
Other assets pledged		
Bonds and other interests bearing securities*	1,818.2	1,146.8
	1,818.2	1,146.8
Ovanstående säkerheter hänför sig till		
Depositioner hos kreditinstitut	1,545.6	497.3
Depositioner hos clearingorganisationer	272.7	649.5
	1,818.2	1,146.8
Contingent liabilities		
Funds managed on behalf of third parties (client funds account)	210.0	172.7
	210.0	172.7
Commitments		
Credit granted but not yet paid, unsecured loans	1,939.8	1,035.9
	1,939.8	1,035.9

*This amount includes blocked funds of SEK 82 million (79).

For own liabilities, pledged assets refer to bonds pledged as collateral for repos.

Other assets pledged for own liabilities consist partly of bonds and other fixed-interest securities that have been provided as security for the customer's secured loans, and for payment to clearing organisations. Counterparties in secured lending transactions are other credit institutions.

In addition to the commitments specified in the table above, SEK 5,777 million (4,839) of a credit facility related to possible securities-collateralised borrowing remained unutilised at the end of the period. For each customer, the credit size is restricted by the minimum amount of credit limit, which is set individually per customer by the company, and the collateral value of security holdings. Credit agreements can be terminated with 60 days' notice. The leverage value of a share can be changed instantly.

Note 8 Capital requirements for the financial conglomerate and the consolidated situation

The financial conglomerate

MSEK	31/12/2015	31/12/2014
Total equity, Group	1,874.0	1,751.1
Plus subordinated liabilities	-	140.6
Less requirements on prudent valuation	-11.9	-12.1
Less expected dividend for current year	-227.5	-175.0
Less intangible fixed assets and deferred tax receivables	-389.7	-434.3
Capital base	1,244.8	1,270.3
Risk exposures		
Exposure to credit risk	5,435.2	5,650.2
Exposure to market risk	22.4	18.1
Exposure to operational risk	1,957.4	1,888.6
Exposure to other risks	439.0	402.7
Total exposure amounts	7,854.0	7,959.6
Capital ratio	15.8%	16.0%

The table above relates to the financial conglomerate consisting of Nordnet AB (publ) and all of its subsidiaries. The capital basis of the financial conglomerate has been calculated in accordance with the consolidation method. The Group-based financial statements have been compiled in accordance with the same accounting principles as the consolidated financial statements.

The consolidated situation

In accordance with the CRR, the European Capital Requirements Regulation, Nordnet reports a consolidated position consisting of Nordnet AB (publ) and Nordnet Bank AB. Capital requirements presented in this note refer to Pillar 1 and additional Pillar 2 capital. This is in accordance with the prevailing regulations on capital adequacy.

MSEK	31/12/2015	31/12/2014
Total equity, Group	1,746.4	1,688.1
Less requirements on prudent valuation	-11.9	-12.1
Less expected dividend for current year	-227.5	-175.0
Less intangible fixed assets and deferred tax receivables	-366.4	-408.1
Tier 1 capital	1,140.6	1,092.9
Plus subordinated liabilities	-	140.6
Tier 2 capital	-	140.6
Capital base	1,140.6	1,233.5
Risk exposures		
Exposure to credit risk according to the standardized method	5,435.2	5,648.3
Exposure market risk	22.4	12.8
Exposure operational risk	1,957.4	1,939.6
Total exposure	7,415.0	7,600.7
Capital ratio	15.4%	16.2%
Capital base	31/12/2015	31/12/2014
Credit risk according to the standardized method	434.8	451.9
Market risk	1.8	1.0
Operational risk	156.6	155.2
Capital requirement Pillar 1	593.2	608.1
Capital requirement Pillar 2	95.0	123.0
Total capital requirement	688.2	731.1
Capital ratio and buffers	31/12/2015	31/12/2014
Common equity tier 1 ratio, %	15.4%	14.4%
Tier 1 ratio, %	15.4%	14.4%
Total capital ratio, %	15.4%	16.2%
Institution-specific buffer requirements, %	2.5%	2.5%
of which capital conservation buffer requirement, %	2.5%	2.5%
Countercyclical buffer requirement, %	0.5%	-
Total capital requirement including buffer requirement, %	12.3%	12.1%
Tier 1 capital available for buffer requirement, %	7.4%	8.2%

Financial development per quarter

Group, SEK million	Q4 15	Q3 15	Q2 15	Q1 15	Q4 14	Q3 14	Q2 14	Q1 14
Net interest	100.0	101.2	106.2	110.6	114.2	120.7	123.3	120.4
Net commission - not trade related	34.5	36.0	37.2	33.3	29.3	28.6	27.8	21.6
Net commission - trade related	130.2	111.9	107.8	133.7	104.4	81.3	79.9	105.4
Net result of financial transactions	39.0	34.4	34.7	39.1	26.2	21.2	16.5	22.6
Other income	22.0	10.3	14.3	13.1	10.4	9.2	11.3	11.7
Operating income	325.7	293.8	300.2	329.8	284.5	260.9	258.6	281.8
General administrative expenses	-172.4	-159.5	-156.9	-150.3	-151.7	-145.7	-147.3	-146.0
Depreciation	-20.2	-20.1	-19.8	-19.5	-15.3	-19.8	-18.5	-17.4
Other operating expenses	-10.1	-8.2	-10.5	-11.9	-11.4	-10.0	-10.5	-12.2
Net credit losses	-9.8	-8.0	-11.8	-11.8	-10.5	-10.1	-11.6	-10.8
Expenses	-212.4	-195.9	-198.9	-193.5	-188.9	-185.6	-187.9	-186.4
Operating profit	113.2	97.9	101.2	136.3	95.6	75.3	70.7	95.3
Earnings per share before dilution	0.50	0.43	0.49	0.62	0.46	0.34	0.33	0.45
Cost coverage	92%	93%	97%	101%	95%	97%	95%	95%
Return on shareholders' equity	20%	20%	19%	17%	16%	16%	17%	16%
Capital coverage ratio	15.8%	16.4%	14.6%	14.9%	16.0%	15.9%	13.5%	15.0%
Quarterly statistics	Q4 15	Q3 15	Q2 15	Q1 15	Q4 14	Q3 14	Q2 14	Q1 14
Number of active customers at end of the period	490,400	476,000	462,500	449,900	432,600	421,000	413,200	404,100
Number of active accounts at end of the period	627,500	607,000	588,500	570,800	544,600	527,700	516,000	501,200
Net savings (SEK billion)	1.0	3.3	0.3	8.2	4.5	5.5	2.5	3.8
Total savings capital (SEK billion)	200	185	191	193	166	160	155	145
Average savings capital per account (SEK)	318,800	305,300	324,600	338,700	305,200	303,300	300,400	288,500
Number of trades	5,734,100	4,798,800	4,391,500	4,907,400	4,061,800	3,229,700	3,217,500	4,133,500
Number of trading days	62	66	58	62	61	66	58	62
Number of trades per day	92,500	72,700	75,700	79,200	66,600	48,900	55,500	66,700
Net commission per trade (SEK)	23	23	25	27	26	25	25	26
Number of trades per active trading account	10.3	8.9	8.4	9.8	8.5	7.0	7.1	9.4
Number of trades per active trading account and month	3.4	3.0	2.8	3.3	2.8	2.3	2.4	3.1
Cash deposits at end of period incl. Cash deposits in insurance	23,726.7	25,412.6	25,851.7	22,550.7	19,725.6	18,307.7	18,542.2	16,469.1
Managed Client Funds, SEK million	199.7	238.7	223.8	201.7	165.5	139.5	148.3	144.1
Lending at end of period, SEK million	7,266.6	7,255.6	6,747.7	6,545.1	5,785.6	6,220.5	5,998.3	5,989.6
Lending excluding pledged cash and cash equivalents	7,055.7	6,582.2	6,192.1	6,137.5	5,619.6	5,769.9	5,591.2	5,685.7
Lending/deposits	31%	29%	26%	29%	29%	34%	32%	36%

*Net savings in the January–December 2015 period include a transfer of SEK 7.3 billion to Söderberg & Partners. Find out more in the section "Development in our markets, Sweden".

Key figures

Key figures - Group	31/12/2015	31/12/2014
Operating margin (%)	36%	31%
Profit margin (%)	29%	25%
Cost/income ratio	64%	69%
Return on shareholders' equity (%)	20%	16%
Return on assets (%)	0.6%	0.6%
Earnings per share before dilution, SEK	2.05	1.58
Earnings per share after dilution, SEK	2.04	1.58
Shareholders' equity per outstanding share, SEK	10.72	9.98
Dividend per share, SEK	1.30	1.00
Share price, SEK	41.00	28.20
Market capitalization at the end of the period, SEK million	7,151	4,936
Shareholders' equity, SEK million	1,870.1	1,747.6
Capital base, SEK million	1,244.8	1,270.3
Capital coverage ratio	15.8%	16.0%
Average number of shares before dilution	174,950,604	175,027,886
Average number of shares after dilution	175,299,370	175,096,811
Number of shares at end of period	174,418,830	175,027,886
Investments in tangible assets, SEK million	11.1	15.2
Investments in intangible assets excl. company acquisitions, SEK million	30.1	40.4
Of which, internal development expenses, SEK million	8.1	7.4
Number of full-time employees at end of period	418	385

Customer related key financial figures	31/12/2015	31/12/2014
Number of active customers	490,400	432,600
Number of active accounts at end of the period	627,500	544,600
Net savings, SEK billion	12.9	16.3
Total savings capital at end of period, SEK billion	200	166
Average savings capital per active account at end of period, SEK	318,800	305,200
Number of trades for the period	19,831,700	14,642,500
Number of trades per day	80,000	59,300
Average net commission revenue per trade, SEK	24	25
Annual average income/savings capital (%)	0.6%	0.7%
Average yearly income per account, SEK	2,112	2,099
Average yearly operating expenses per account, SEK	-1,262	-1,348
Average yearly profit per account, SEK	850	751

Definitions

Active customer

Physical person or legal entity holding at least one active account.

Active account

Account with a value of > SEK 0 or a credit commitment.

Return on assets

Profit for the period in relation to average total assets.

Return on shareholders' equity

Profit for the period in relation to average equity.

Trades

A registered transaction on the stock exchange or in the marketplace. Orders sometimes involve several trades.

Market capitalisation

The number of outstanding shares multiplied by the share price.

Equity per share

Equity in relation to the number of shares at the end of the period.

Average number of shares after dilution

A weighted average of shares outstanding over the year plus potential new shares in accordance with IAS 33.

Average number of shares before dilution

A weighted average of shares outstanding over the year in accordance with IAS 33.

Borrowing

Borrowing including borrowing attributable to liabilities in the insurance business.

Cost coverage

Non-transaction-related income relative to costs.

Net commission income

Commission income per trade, less commission

expenses and non-transaction-related net commission income.

Net commission per trade

Total net commission income divided by total number of trades during the period.

Net savings

Deposits of cash and cash equivalents and securities, less withdrawals of cash and cash equivalents and securities.

Number of outstanding shares

The number of shares issued reduced by Nordnet's own holdings of Nordnet shares.

Personal loans

Unsecured loans.

Earnings per share before and after dilution

Profit for the period in relation to the average number of shares over the period before and after dilution.

Operating expenses

Expenses for operations, excluding credit losses and impairment of goodwill.

Operating margin

Operating profit in relation to operating income.

Total savings capital

Total of cash and cash equivalents and value of securities for all active accounts.

Lending excluding pledged cash and equivalents

Lending to the public, excluding lending through "account credits" that are fully covered by pledged liquid funds in endowment insurance plans and investment savings accounts (ISKs), where the lending rate applied to the credits corresponds to the deposit rate on the pledged liquid funds.

Profit margin

Profit for the period in relation to operating income.

While every care has been taken in the translation of this report, readers are reminded that the original report is the Swedish version.